

CSC Publishing Partners with LexisNexis®

CSC's publications division and the legal publishing giant will leverage each group's strengths to bring a wide range of business entity law and compliance resources to CSC customers faster and easier.

CSC Publishing and LexisNexis® Matthew Bender have teamed up to develop and distribute a broad range of legal and business publications and services. The new partnership will bring significant publication enhancements to CSC customers, such as more content, case annotations and analyses, and expanded indexes.

"This partnership is all about getting great resources into the hands of our customers quickly and easily," explains CSC Marketing Director Stephen Butler. "We know that our customers depend on us for the most current and exhaustive business entity information available to run their businesses and serve their clients."

"Our job is to create the business and legal resources our customers need, books that are up-to-date, easy-to-use, and tailored precisely to their needs," explains CSC Publishing Director Andrea Unterberger. "We have a lot of projects in

the works, and our partnership with LexisNexis gives us access to valuable content and drastically reduces the time it takes to get the books our customers need to market."

"It's a great fit," agrees John Hayes, Director of Collaborative Publishing Services at LexisNexis. "We've got the legal publishing expertise and the customer service experience, and nobody serves the legal and business communities like CSC. We're excited to be on the same team."

CSC's two-volume Delaware statutes book is just one example of how customers are already benefiting from the new partnership with LexisNexis, CSC's Unterberger says. "We have been able to pack so much new content into the Delaware book, which is a critical resource for our customers around the country. We've added a substantial number of annotations, as well as features like black lining amended statutes and highlighting added case notes, that make the

book an indispensable reference tool.”

Another example is the brand new *50-State Qualification Handbook*, Unterberger notes.

“The book collects annotated qualification statutes from all 50 states and marries that information with critical analyses to help our customers determine whether they or their clients are doing business outside their state of formation,” she explains. “This book is what our customers need to make that all-important decision of whether to qualify—one which can have important consequences.”

“The clear winners here are the legal and business professionals who need fast, cost-effective access to information,” says Bob Symonds, a partner with the Delaware law firm Morris, James, Hitchens and Williams, and a senior legal editor at CSC. “CSC knows our industry, and LexisNexis is a powerhouse in the legal publishing world. The combination of the two is great news for all of us.”